ubuntucare

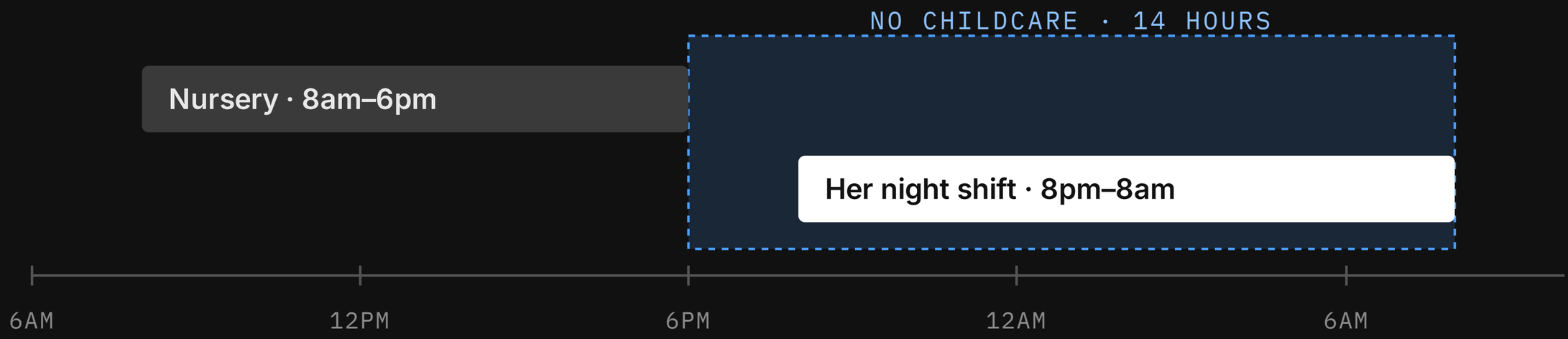
Childcare for the families Britain runs on.

PRE-SEED · 2026



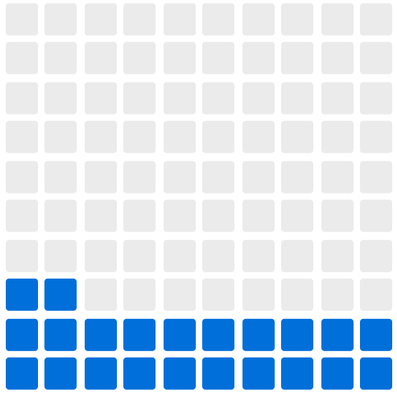
7:40pm

Nurseries close at 6. Rutendo's night shift starts at 8.



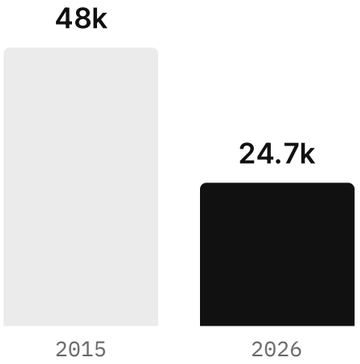
Rutendo is a composite of the parents who contact us.

Out-of-hours childcare barely exists.



22%

of councils have enough childcare outside 9 to 5



–48%

registered childminders in England since 2015



A crime

to leave a child alone if it puts them at risk

Coram Childcare Survey 2025 · Ofsted, March 2026 · NSPCC

So parents post in WhatsApp groups and hope.

Southampton · 19 Sep
Live-in childminder needed, experienced with newborns.

Peterborough · 20 Sep
Looking for a live-in childminder.

Northampton · 24 Sep
Childminder, just 2 hours for 5 days.

Grays, Essex · 24 Sep
Live-in minder needed, immediate start.

7

requests in 7 days, in one parents' group.

Demand isn't the problem. Trust is.

Real messages, 19–25 Sep 2026. Names and details removed.

The village already exists. We make it safe.



Parents and carers

already in the same groups

→

ubuntucare

Checks · Contracts · Payments

added to what already happens

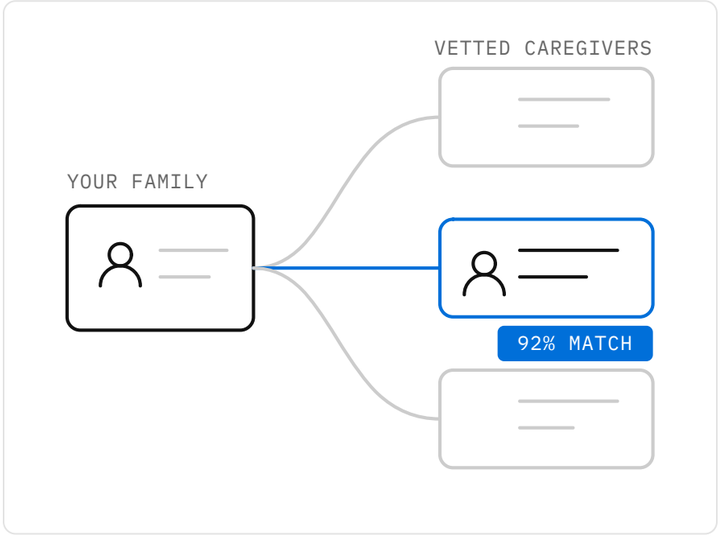
→



Safe, legal, paid care

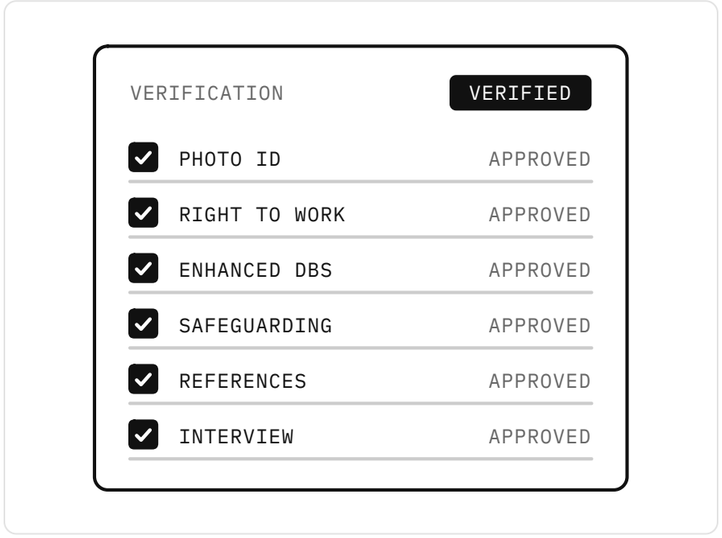
for every child, every shift

Match. Verify. Book.



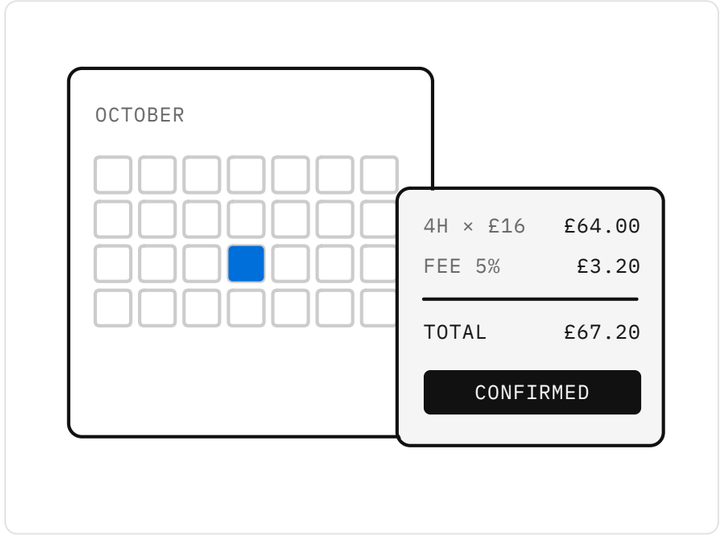
01 · MATCH

On language, faith, food and hours.



02 · VERIFY

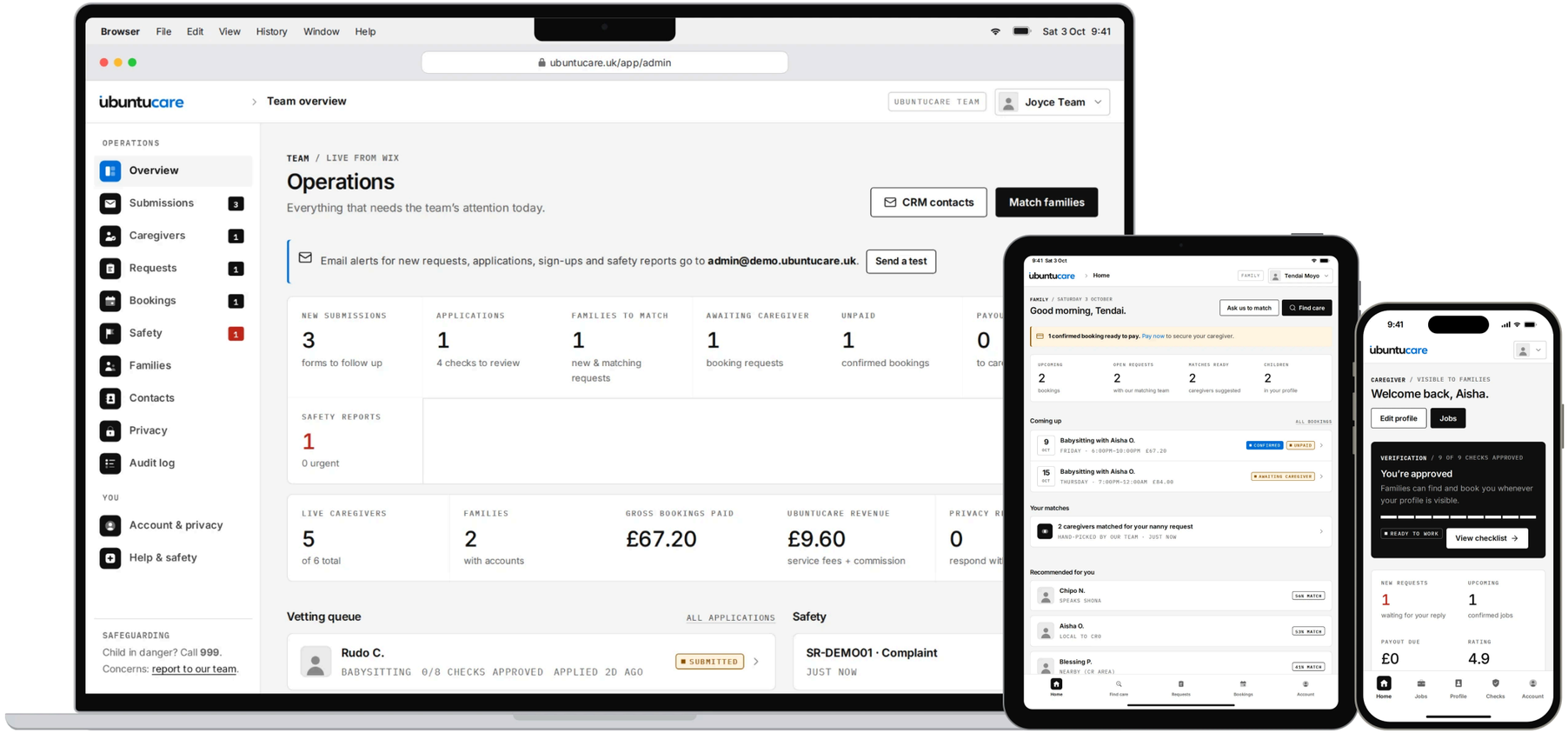
Every carer fully checked first.



03 · BOOK

Booked and paid in the app.

Live today. Three apps, one platform.



LAPTOP

Our team

vets, matches, pays

TABLET

Families

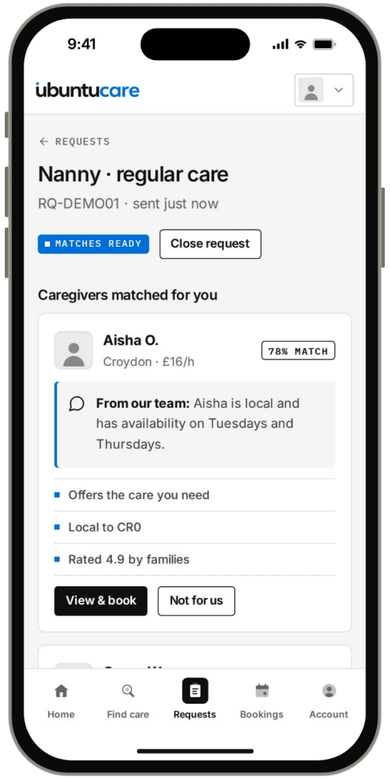
ask, choose, book

PHONE

Carers

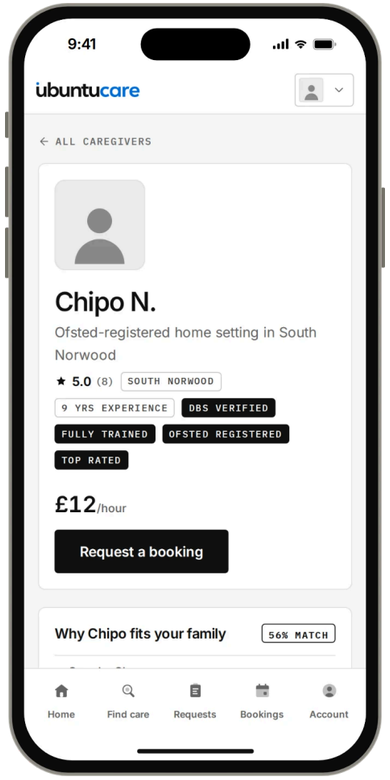
get checked, get paid

Ask. See matches. Pay.



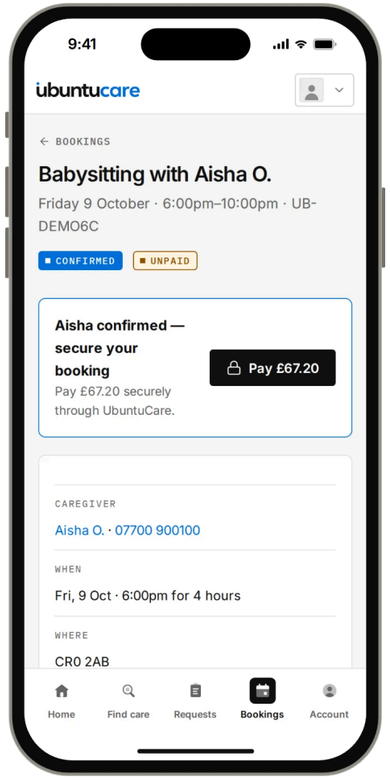
01 · MATCHES

Hand-picked, with reasons.



02 · PROFILE

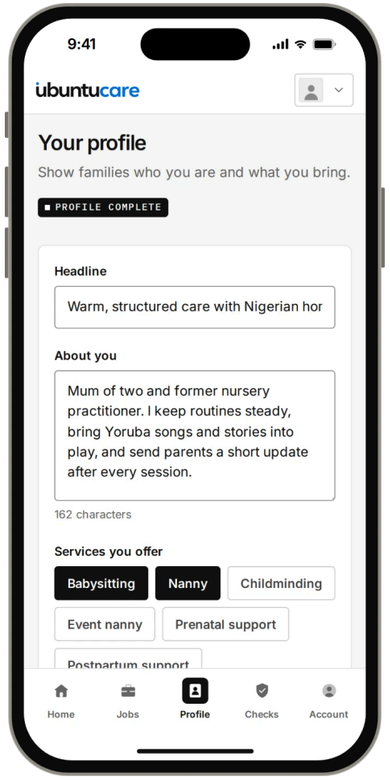
Checks and culture, up front.



03 · PAY

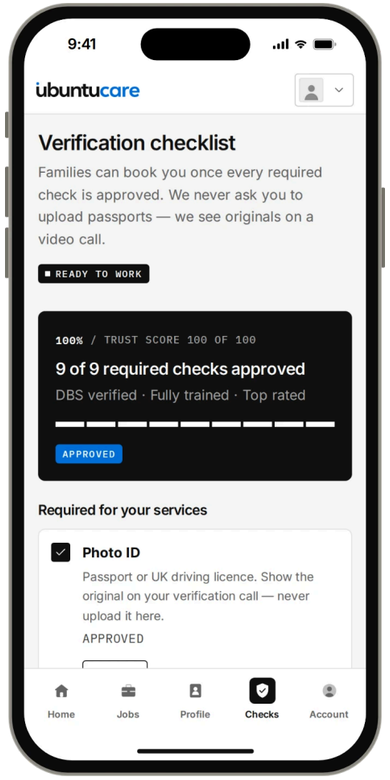
Secure, in the app.

Checked. Booked. Paid.



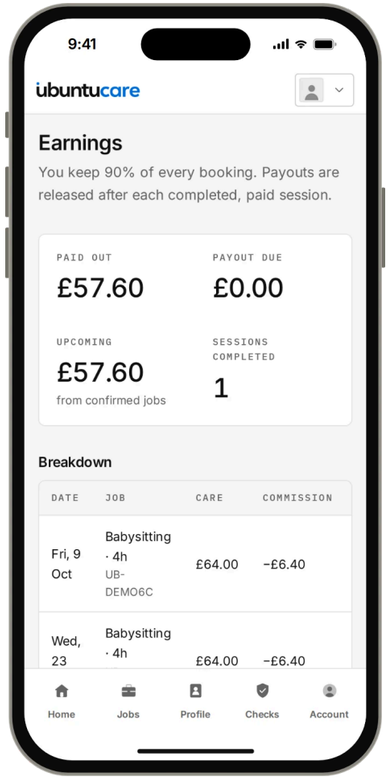
01 · PROFILE

Languages and heritage families want.



02 · CHECKS

All approved before any booking.



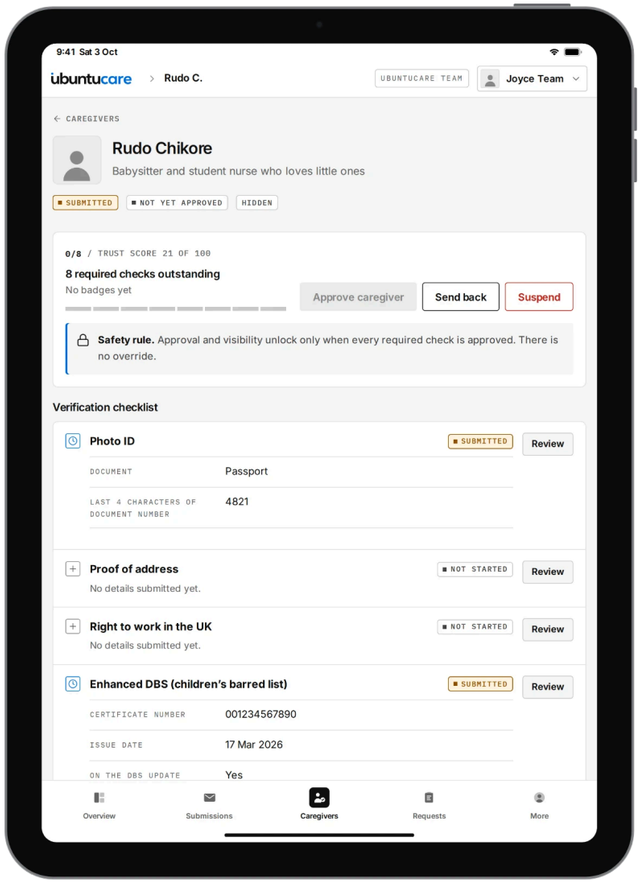
03 · EARNINGS

Carers keep 90%.

No check, no booking.

- Photo ID
- Enhanced DBS
- Interview
- Right to work
- Two references
- Safeguarding

Our vetting queue has no override.



Carers sign up two to one.

325

sign-ups in our first 24 weeks



23
postcode areas

£31k
founder money in

Live
since Sept 2026

UbuntuCare sign-up records, 13 April – 28 September 2026.

Four shifts, all at once.



46%

of UK care-worker visas went to Nigeria, Zimbabwe and Ghana



−48%

registered childminders since 2015



30 hrs

funded childcare, only through registered carers



WhatsApp

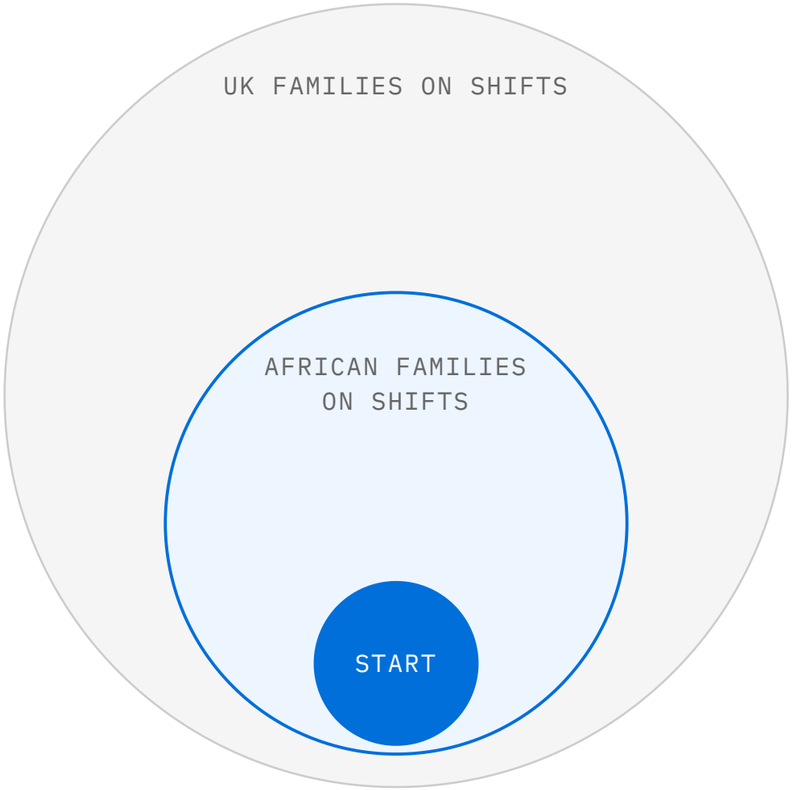
is where our communities arrange care

Home Office data via PA, 2023–24 · Ofsted · GOV.UK

One family. Then 100,000.

1 family	£3,680
10,000 families	£36.8m
100,000 families	£368m

Bookings a year at 2 days a week, £40 a day. We keep 15%.



We keep 15% of every booking.

ONE SHARED DAY: A REGISTERED CHILDMINDER, THREE CHILDREN



3 children × £40 = **£120 a day**

- Village Club
- Carer plans
- Training
- Employers

£3 a month. A whole village behind you.

£3 → 3 Cowries → £3 of care

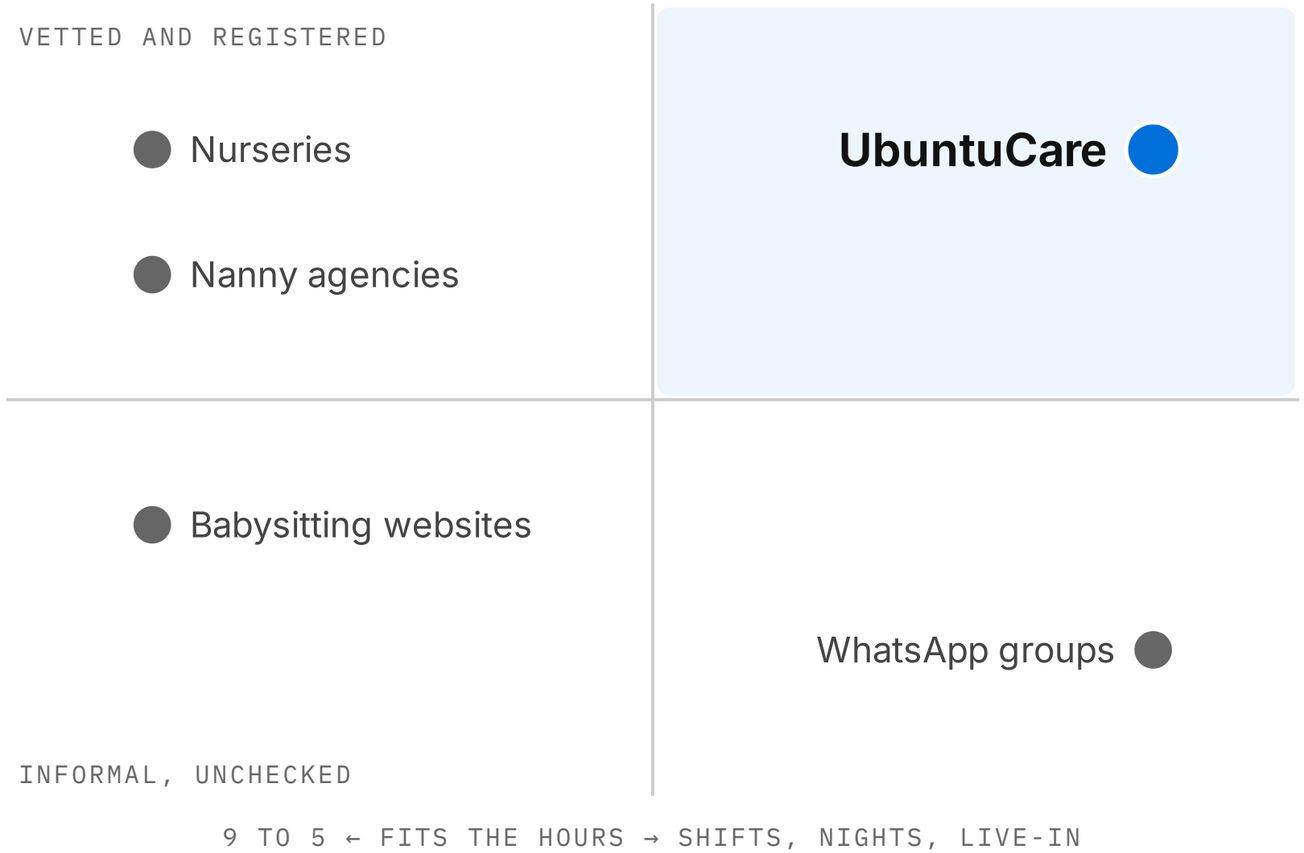
- Pay for care
- Gift a parent
- Village Pot
- Tip your carer

1,000 members = £36,000 a year of pre-paid care.



Cowries are prepaid UbuntuCare credit, not cash or an investment.

Nobody else is built for them.



We start where the village already talks.



Group admins
paid in Cowries



Faith groups
talks and sign-up days



Carer open days
DBS and training on the spot



Night-shift employers
care homes and hospitals

BEACHHEAD

70/93

sign-ups in London and the East Midlands

Built by parents who needed it.



Joyce Mhlanga

CO-FOUNDER & CEO

NHS mental health nurse, 8+ years. Safeguarding lead.



Rodney Manyepa

CO-FOUNDER, PRODUCT & TECHNOLOGY

Engineer and designer, 15+ years. Built the whole platform.

£31,000 of our own money in. Self-funded to launch.

We're raising £250,000.

IN 18 MONTHS

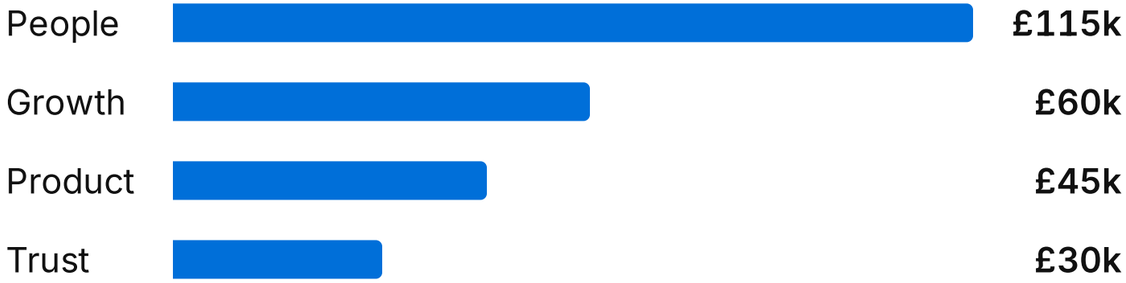
500
vetted carers

300
families booking weekly

£1m
a year in bookings

Ofsted
registered childminder agency

USE OF FUNDS



Pre-seed, 18 months' runway. SEIS: 50% income-tax relief for UK investors, subject to HMRC. Not an offer of shares; capital at risk.

UBUNTU

I am because we are.

Help us rebuild the village.

Talk to us

Download the PDF

JOYCE MHLANGA & RODNEY MANYEPA · HELLO@UBUNTUCARE.UK



Sources

1 Ofsted, Childcare providers and inspections as at 31 March 2026: 24,700 childminders; 7 registered childminder agencies.

2 Ofsted, as at 31 August 2021: 33,700 childminders, 14,100 fewer than in August 2015.

3 Coram, Childcare Survey 2025: 22% of councils report enough childcare for at least 75% of children whose parents work atypical hours.

4 NSPCC guidance on leaving children home alone.

5 GOV.UK, Become a childminder or nanny: when you must register, and the offence of unregistered childcare.

6 Home Office data via PA Media, Visas for foreign care workers: 71,046 care-worker visas in 2023–24; Nigeria 19%, Zimbabwe 15%, Ghana 12%.

7 Migration Yorkshire, The Health and Care Worker visa: dependants allowed until April 2024.

8 ONS, Ethnic group, England and Wales: Census 2021: 1.5 million Black African people.

9 GOV.UK, 30 hours free childcare.

10 HMRC, Seed Enterprise Investment Scheme.

11 UbuntuCare sign-up records, 13 April – 28 September 2026, and anonymised community WhatsApp messages, 19–25 September 2026. Market figures: 2 days a week × £40 × 46 weeks per family; revenue at our live 15% take rate.